

**2021 CONVEYANCE FEES TOTALS**

| <u>TRANSFERS</u> | <u>CONVEYANCE FEES</u> | <u>TRANSFER FEES</u> | <u>PERMISSIVE FEES</u> | <u>2021 Total</u> | <u>2021 YTD</u> | <u>2020 Total</u> | <u>2020 YTD</u> | <u>2019 Total</u> | <u>2019 YTD</u> |
|------------------|------------------------|----------------------|------------------------|-------------------|-----------------|-------------------|-----------------|-------------------|-----------------|
| JANUARY          | \$ 32,084.40           | \$ 142.50            | \$ 96,253.20           | \$ 128,480.10     | \$ 128,480.10   | \$ 118,197.30     | \$ 118,197.30   | \$ 73,922.90      | \$ 73,922.90    |
| FEBRUARY         | \$ 39,007.00           | \$ 156.50            | \$ 117,021.00          | \$ 156,184.50     | \$ 284,664.60   | \$ 114,582.50     | \$ 232,779.80   | \$ 88,162.80      | \$ 162,085.70   |
| MARCH            | \$ 36,122.60           | \$ 196.50            | \$ 108,367.80          | \$ 144,686.90     | \$ 429,351.50   | \$ 114,354.30     | \$ 347,134.10   | \$ 101,471.90     | \$ 263,557.60   |
| APRIL            | \$ 56,818.50           | \$ 212.50            | \$ 170,455.50          | \$ 227,486.50     | \$ 656,838.00   | \$ 123,011.30     | \$ 470,145.40   | \$ 120,943.10     | \$ 384,500.70   |
| MAY              | \$ 68,122.50           | \$ 245.50            | \$ 204,367.50          | \$ 272,735.50     | \$ 929,573.50   | \$ 138,839.60     | \$ 608,985.00   | \$ 166,564.80     | \$ 551,065.50   |
| JUNE             | \$ 58,222.20           | \$ 252.50            | \$ 174,666.60          | \$ 233,141.30     | \$ 1,162,714.80 | \$ 175,029.30     | \$ 784,014.30   | \$ 143,284.30     | \$ 694,349.80   |
| JULY             | \$ 62,112.80           | \$ 228.50            | \$ 186,338.40          | \$ 248,679.70     | \$ 1,411,394.50 | \$ 238,139.90     | \$ 1,022,154.20 | \$ 180,378.90     | \$ 874,728.70   |
| AUGUST           | \$ 70,030.20           | \$ 202.00            | \$ 210,090.60          | \$ 280,322.80     | \$ 1,691,717.30 | \$ 203,759.70     | \$ 1,225,913.90 | \$ 195,863.60     | \$ 1,070,592.30 |
| SEPTEMBER        | \$ 56,643.20           | \$ 196.00            | \$ 169,929.60          | \$ 226,768.80     | \$ 1,918,486.10 | \$ 466,055.40     | \$ 1,691,969.30 | \$ 140,574.20     | \$ 1,211,166.50 |
| OCTOBER          | \$ 50,307.80           | \$ 204.00            | \$ 150,923.40          | \$ 201,435.20     | \$ 2,119,921.30 | \$ 228,910.40     | \$ 1,920,879.70 | \$ 158,015.80     | \$ 1,369,182.30 |
| NOVEMBER         |                        |                      |                        | \$ -              | \$ 2,119,921.30 | \$ 229,553.20     | \$ 2,150,432.90 | \$ 153,140.00     | \$ 1,522,322.30 |
| DECEMBER         |                        |                      |                        | \$ -              | \$ 2,119,921.30 | \$ 323,694.30     | \$ 2,474,127.20 | \$ 149,723.80     | \$ 1,672,046.10 |
| <b>Total</b>     |                        |                      |                        | \$ 2,119,921.30   |                 | \$ 2,474,127.20   |                 | \$ 1,672,046.10   |                 |

|  | <u>Percent</u> | <u>Amount</u>  |
|--|----------------|----------------|
| <i>October 2021 Compared to October 2020</i> | -12.00%        | \$ (27,475.20) |
| <i>YTD 2021 Compared to YTD 2020</i>         | 10.36%         | \$ 199,041.60  |
| <br>   |                |                |
| <i>October 2021 Compared to October 2019</i> | 27.48%         | \$ 43,419.40   |
| <i>YTD 2021 Compared to YTD 2019</i>         | 54.83%         | \$ 750,739.00  |

| <u>By Month : 2021-2020</u> | <u>Percent</u> | <u>Amount</u>   |
|-----------------------------|----------------|-----------------|
| January                     | 8.70%          | \$ 10,282.80    |
| February                    | 36.31%         | \$ 41,602.00    |
| March                       | 26.53%         | \$ 30,332.60    |
| April                       | 84.93%         | \$ 104,475.20   |
| May                         | 96.44%         | \$ 133,895.90   |
| June                        | 33.20%         | \$ 58,112.00    |
| July                        | 4.43%          | \$ 10,539.80    |
| August                      | 37.58%         | \$ 76,563.10    |
| September                   | -51.34%        | \$ (239,286.60) |
| October                     | -12.00%        | \$ (27,475.20)  |
| November                    |                |                 |
| December                    |                |                 |

| <u>YTD 2021-2020</u> | <u>Percent</u> | <u>Amount</u> |
|----------------------|----------------|---------------|
| January              | 8.70%          | \$ 10,282.80  |
| February             | 22.29%         | \$ 51,884.80  |
| March                | 23.68%         | \$ 82,217.40  |
| April                | 39.71%         | \$ 186,692.60 |
| May                  | 52.64%         | \$ 320,588.50 |
| June                 | 48.30%         | \$ 378,700.50 |
| July                 | 38.08%         | \$ 389,240.30 |
| August               | 38.00%         | \$ 465,803.40 |
| September            | 13.39%         | \$ 226,516.80 |
| October              | 10.36%         | \$ 199,041.60 |
| November             |                |               |
| December             |                |               |

| <u>By Month : 2021-2019</u> | <u>Percent</u> | <u>Amount</u> |
|-----------------------------|----------------|---------------|
| January                     | 73.80%         | \$ 54,557.20  |
| February                    | 77.15%         | \$ 68,021.70  |
| March                       | 42.59%         | \$ 43,215.00  |
| April                       | 88.09%         | \$ 106,543.40 |
| May                         | 63.74%         | \$ 106,170.70 |
| June                        | 62.71%         | \$ 89,857.00  |
| July                        | 37.87%         | \$ 68,300.80  |
| August                      | 43.12%         | \$ 84,459.20  |
| September                   | 61.32%         | \$ 86,194.60  |
| October                     | 27.48%         | \$ 43,419.40  |
| November                    |                |               |
| December                    |                |               |

| <u>YTD 2021-2019</u> | <u>Percent</u> | <u>Amount</u> |
|----------------------|----------------|---------------|
| January              | 73.80%         | \$ 54,557.20  |
| February             | 75.63%         | \$ 122,578.90 |
| March                | 62.91%         | \$ 165,793.90 |
| April                | 70.83%         | \$ 272,337.30 |
| May                  | 68.69%         | \$ 378,508.00 |
| June                 | 67.45%         | \$ 468,365.00 |
| July                 | 61.35%         | \$ 536,665.80 |
| August               | 58.02%         | \$ 621,125.00 |
| September            | 58.40%         | \$ 707,319.60 |
| October              | 54.83%         | \$ 750,739.00 |
| November             |                |               |
| December             |                |               |